

Leadership

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Leader

- ▶ Dictionary says:
- ▶ Leader – one who or that which leads

Leader

- ▶ Dictionary also says:
- ▶ Pipe to carry off water from a roof
- ▶ Article of merchandise advertised and sold at a price to attract trade

Leader

- ▶ Which will you choose to be?

Types of Leaders

- ▶ John C. Maxwell – “The 360 Degree Leader”
 - Leading from within an organization

- ▶ Jim Collins – “Good to Great”
 - Level 5 Leaders

The 360 Degree Leader Myths

- ▶ I can't lead if I am not at the top
- ▶ When I get to the top, then I'll Learn to lead
- ▶ If I were on top, then people would follow me
- ▶ When I get to the top, I'll be in control
- ▶ When I get to the top, I'll no longer be limited
- ▶ I can't reach my potential if I'm no the top leader
- ▶ If I can't get to the top, then I won't try to lead

Level 5 Leaders

- ▶ They think of the company and not themselves
- ▶ They put the people first
- ▶ Flywheel concept

Who do you know as a leader

- ▶ Right down a name
- ▶ List three reasons they are a leader to you

Attitude

- ▶ Few things are more powerful in business and life than a good attitude
- ▶ All great leaders have something in common
 - Great positive attitude

Attitude not Aptitude

- ▶ Great Talent + Rotten Attitude = Bad Team
- ▶ Great Talent + Bad Attitude = Average Team
- ▶ Great Talent + Average Attitude = Good Team
- ▶ Great Talent + Good Attitude = Great Team

Attitudes

- ▶ Your Choice – Every Day
- ▶ Good or Bad Attitude compounds when exposed to others
- ▶ “As you think so shall you be”
- ▶ “Be like Grandpa”

Attitudes

- ▶ Stanford Research Institute says:
 - “the money you make in an endeavor is determined only 12.5% by knowledge and 87.5% by your ability to deal with people”
- ▶ “People don’t care how much you know until they know how much you care”
- ▶ The key to a good attitude is the willingness to change – you can help others change (if they want to)

Statement of Purpose

- ▶ Write your statement of Purpose
 - What will you try to do everyday
 - Repeat it everyday
 - Take some action on this purpose every day
- ▶ What do you want to accomplish?
- ▶ When you do that – change the purpose, grow, move to another level, maybe level 5

Develop Good Habits

- ▶ Habits aren't instincts; they are acquired actions or reactions
- ▶ Don't let your habits control you
- ▶ Hurtful habits create negative attitudes

Habits

- ▶ Write down one Habit to change
- ▶ When you get home, write down all your bad habits (we don't have time here)
- ▶ What is causing these?
- ▶ Replace these with good habits

Mentoring

- ▶ "We make a living by what we get, but we make life by what we give"
- ▶ Albert Schweitzer said it this way –
 - "The purpose of human life is to serve, and to show compassion and the will to help others"
- ▶ You can make a difference with others
- ▶ Mentoring can lead you to changing attitudes all over the organization

Being a Leader

- ▶ How can you be a leader by mentoring others at work/home
- ▶ Write down three things you think you can do